

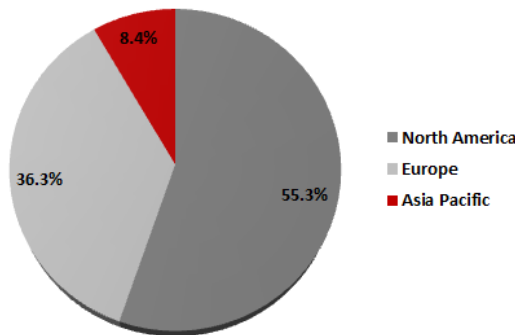
Corporate Fact Sheet

About Us

Infotech Enterprises provides leading-edge engineering solutions, including product development and life-cycle support, process, network and content engineering to major organizations worldwide. With nearly two decades of continuous growth, we leverage a "Global Delivery and Collaborative Engineering" model to achieve measurable and substantial benefits for our clients worldwide.

Key Highlights

- FY 11 Revenue: USD 260.7 million
- Revenue CAGR and EBIT CAGR of 26% over last 5 years
- In dollar terms, revenue grew by 29.7% over last year
- Top 5 customers contributed 37.9% of the revenue
- Top 10 customers contributed 56.7% of the revenue



Revenue distribution by geography

Fast Facts

- Founded in 1991
- Employees: 9,197
- Publicly listed in India
- Chairman & Managing Director: Dr. BVR Mohan Reddy
- Clientele includes 22 Fortune 500 and 27 Global 500 enterprises

Industries Served

Aerospace, Automotive, Consumer, Energy, Heavy Equipment & Machinery, Marine, Medical Devices, Oil and Gas, Rail, Semiconductor, Telecom, Utilities

Global Reach

Australia, Canada, France, Germany, India, Japan, Malaysia, New Zealand, Norway, Singapore, Sweden, United Arab Emirates, United Kingdom, United States of America

Corporate HQ

Infotech Enterprises
11, Software Units
Layout, Infocity, Madhapur,
Hyderabad - 500081
Andhra Pradesh, India

Tel: +91 40 2311 0357
Fax: +91 40 2311 0352

Our Solutions

- Product Engineering
- Network Engineering
- Process Engineering
- Content Engineering

Functional Service Offerings

Mechanical, Electrical, Electronics, Manufacturing Engineering, Enterprise Engineering
Software, Technical Publications, Instrumentation & Control, Process, Civil & Structures

Network Consulting, Design, Implementation and Management, Geospatial Management,
Operational Support

Data Accumulation, Content Aggregation, Geospatial Data Services, Enterprise Content
Management

The Infotech Advantage

- A 100% focus on engineering
- Adaptability to client culture
- Global reach and presence
- Easy to work with
- Innovative, customized solutions
- Technology control, compliance and security
- Reliable and efficient engineering partnerships

Value Proposition

- Global Delivery with Local Responsibility
- Faster Time to Market
- Access to Emerging Markets
- Reduced Total Cost of Ownership
- Capability Across Full Development Cycle
- Flexible Business Models and Agile Capacity
- Dedicated Resources
- Industry Leading Processes to Ensure Quality with On-Time First-Pass Delivery

Contact Information

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Board of Directors

BVR Mohan Reddy
Chairman & Managing Director

B Sucharitha
Full-Time Director

Allan Brockett
Non-Executive Director

Abhay Havaladar
Non-Executive Director

MM Murguppan
Independent Director

GV Prasad
Independent Director

J Ramachandran
Independent Director

K Ramachandran
Independent Director

Alain De Taeye
Independent Director

Vikas Sehgal
Independent Director

International Executive Council

BVR Mohan Reddy
Chairman & Managing Director

John Renard, President,
Network & Content Engineering

Krishna Bodanapu, President,
Product & Process Engineering

B Ashok Reddy, President,
Global HR & Corporate Affairs

William K. Whitley, President, Infotech
Enterprises America, Inc.

Martin Trostel, Managing Director,
President, Engineering Services Europe

Bhanu Cherukuri, Chief Strategy Officer

Ajay Agarwal, Chief Financial Officer

Ramaswami Anantharam, Chief
Information Officer