

## **Infotech Enterprises invests in new Head of Sales for Europe**

***Infotech Enterprises are delighted to announce that Peter Young has joined our European operation to head our sales teams across the continent.***



Peter joins us from Aircom International where he held a number of senior positions with this blue-chip Telecom software and Services Company including that of European Sales Director, Group Sales & Marketing Director and, most recently, Strategic Alliances Director. In his time there, he also managed a number of key accounts for Aircom including Nokia, Vodafone, O2 and Telefonica. Prior Peter holds an honours degree in Physics from Edinburgh University and an MBA from the Open University Business School.

Young's move is certainly a coup for Infotech and he emphasizes that his decision to take up the position was taken with confidence that our propositions are salient and will add further value in the markets we serve. In particular, he conveys: *"Having worked in the Telecommunications space for some time, I have watched Service Providers re-focus their efforts from networks towards their customers. This can only be done from a platform of slick, effective operations and equipment management. I think this will be a theme for some time. The more I engaged with Infotech Enterprises, the more I understood that their proposition was well positioned to help customers do this, across a number of market verticals. I also warmed to their straight talking, no-nonsense, but good humoured approach to business".*

NJ Joseph, Infotech's Senior VP UTG and Head of Europe is delighted that we have secured Peter's services and stresses that: *"Peter will have a very important role to play as we look to set up the company's growth over the next few years. Our focus on developing our core business, taking new service propositions to market and increasing our market footprint in Europe, will be some of the key priorities for Peter and his sales team moving forwards".*

Out of the office, Peter has competed at several international dinghy sailing competitions including two Atlanta Olympic qualification events. He also raced for Great Britain at the World Laser Masters competition in 2009.

### **About Infotech**

Founded in 1991, Infotech Enterprises is a global provider of geospatial, IT and engineering design services. We leverage domain knowledge and technology expertise to deliver services and solutions that help our customers improve the way they do business.

Infotech employs over 7,500 staff based out of 27 global offices and development centres, and supports customer engagements across Europe, North America, Asia-Pacific, Middle East and India. We are focused on government, telecom, utilities, aerospace, rail, automotive, marine, energy, retail and hi-tech markets.

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