



## Infotech Enterprises opens Office in Malaysia

~ Opens office in Malaysia for servicing its existing customers and new business development for UTG vertical ~

Hyderabad, 09 December 2009 - Infotech Enterprises Limited (IEL), a global technology solutions provider, announced that it has opened up an office in Kuala Lumpur, Malaysia to address the South East Asian Markets. This new office in Kuala Lumpur, Malaysia will meet the needs of Infotech's existing customers and provide a platform for new business development for its UTG (Utilities, Telecommunications and Government) vertical in the South East Asian Region.

Referring to this, Mr. B.V.R. Mohan Reddy, Chairman and Managing Director, Infotech Enterprises Limited, said, "The opening up of office in Malaysia marks the expansion of our footprint in the region and is in keeping with our overall strategy for growth and establishing our presence in the emerging markets. This office significantly supports our business model - "offshore services onshore responsibility".

Mr. John Renard, President of Infotech's UTG division said, "We are committed to delivering value and cutting edge solutions to our customers globally. Infotech has been enjoying excellent relationships with some of the key customers in this region and this will further strengthen our presence here. We are committed to being close to our customers, enabling us to deliver complex solutions successfully and to build long term and mutually beneficial relationships".

Infotech has already established a strong presence in the South East Asian market by securing a large multi-year / multi-million Dollar GIS implementation project from TNB. Tenaga Nasional Berhad (TNB) is the largest electricity utility company in Malaysia serving over 7 million customers. In addition Infotech is also implementing another prestigious project for a telecom company in Singapore. With a local presence in this market Infotech will be able to further consolidate its position in the region.

### **About Infotech Enterprises Ltd –**

Founded in 1991, we are a Global IT services and solutions provider specialising in Engineering Services, Geographic Information Services (GIS) and IT services. We provide services to a wide range of industries - Aerospace, Rail, Automotive, Marine, Energy, Plant Engineering, Utilities, Telecom (operators), Government, Retail, Consumer Electronics, Medical Electronics, Semiconductor, Telecom (Manufacturers) and Computing industries. Infotech has a distinctive business model: "offshore services, onshore responsibility". We operate "Centres of Excellence" for leaders in key industries. We combine the extensive engineering design and solutions capability based in India with global delivery through our offices worldwide providing local customer interface and project management.

Our cutting edge is our industry specific domain expertise, people and processes, technologies, tools and training. We draw on this strong foundation to create measurable business impact for customers around the world, resulting in long-term relationships with several of the most recognized names in their respective industries. Many of these are among the top fortune 500 companies.

Infotech is certified to ISO 9001:2000, AS 9100, ISO 27001 and AS9100. We have been successfully reappraised for CMMi Level 5 Version 1.2 for the software units of our Engineering, UTG and IT verticals.

We are a listed company (INFOTECENT in BSE – Bombay Stock Exchange and in NSE – National Stock Exchange) with equity participation from globally reputed investors.

**For additional information, please contact:**

K.S. Susindar  
Asst. General Manager - Corporate  
Communications  
Infotech Enterprises Limited  
Tel.: +91 40 23112501  
Email: Susindar.Subramanian@infotech-  
enterprises.com

Deepti M Sangani/Meeta Singh  
Perfect Relations  
Mobile: 9849758020/9949065300  
Email: dsangani@perfectrelations.com,  
meetas@perfectrelations.com