

## **Infotech Enterprises signs a multi-year partnering contract with iTEC of Malaysia**

**Hyderabad, June 9 2009** - Infotech Enterprises Limited (IEL), a global technology solutions provider with headquarters in Hyderabad, India, announced that it has signed a multi-year contract with ***inCONTROL Tech (iTEC)*** of Malaysia to implement an Enterprise GIS Information System for Tenaga Nasional Berhad (TNB) which is the largest Electric Utility in Malaysia. This implementation is a part of TNB's long term GIS roll out plan for all their circles nationwide. The partnering contract was signed between ***Mr. John Renard, President of Infotech's UTG division*** and ***Mr. Harvinder Singh, Managing Director of iTEC*** during a signing ceremony graced by prominent executives from both organisations.

This is the first time that Infotech will be executing a multimillion dollar project for a Malaysian Utility and the project spans over a period of 5 years. Under this project, Infotech and iTEC would be offering an SOA (service oriented architecture) based solution for enterprise GIS information management to TNB. This implementation would help integrate and streamline business processes across various functions within TNB.

**Mr. B.V.R. Mohan Reddy, Chairman and Managing Director, Infotech Enterprises Limited**, expressing his delight on signing this contract said, *"We are expanding our footprint in the Asia Pacific region. This contract is a critical milestone in our progress in the region. This will contribute to our deep domain expertise in handling the requirements of Electrical Utilities globally"*.

Commenting on this contract, **Mr John Renard, president of Infotech's UTG division** said, *"We are delighted to sign this contract to implement an enterprise GIS for the largest Electricity Utility in Malaysia. With a few firsts to it, the project inspires us to deliver a future-ready, impeccable solution that aligns with the client's business needs. Our unique global delivery model, expertise in offering solutions to leading Utilities worldwide, and long-term relationships with Utility vendors has been instrumental in winning this order."*

Tenaga Nasional Berhad (TNB) is the largest Electric Utility in Malaysia with more than RM 67.0 billion in assets. Recognised for its outstanding performance, regionally and globally, TNB's core businesses rest in generation, transmission and distribution of Electricity. With a total installed generation capacity of about 11,200 MW, TNB is trusted for delivering reliable and efficient products and services. In Peninsular Malaysia, TNB contributes to around 55 per cent of the total industry capacity.

This partnering agreement comes in the wake of Infotech's growing presence in the South East Asian Utilities market and now plans to set up an office in Malaysia. In the past Infotech has delivered award-winning enterprise GIS solutions for Utilities and this project will serve as yet another opportunity to emphasise its prominence in the area of implementing Enterprise GIS Information Systems. The solution once implemented will help TNB improve their business processes and enhance operational efficiency resulting in significant business benefits.

---

### **About Infotech Enterprises Ltd –**

Founded in 1991, we are a Global IT services and solutions provider specialising in Engineering Services, Geographic Information Services (GIS) and IT services. We provide services to a wide range of industries - Aerospace, Rail, Automotive, Marine, Energy, Plant Engineering, Utilities, Telecom (operators), Government, Retail, Consumer Electronics, Medical Electronics, Semiconductor, Telecom (Manufacturers) and Computing industries. Infotech has a distinctive business model: "offshore services, onshore responsibility". We operate "Centres of Excellence" for leaders in key industries. We combine the extensive engineering design and solutions capability based in India with global delivery through our offices worldwide providing local customer interface and project management.

Our cutting edge is our industry specific domain expertise, people and processes, technologies, tools and training. We draw on this strong foundation to create measurable business impact for customers around the world, resulting in long-term relationships with several of the most recognized names in their respective industries. Many of these are among the top fortune 500 companies.

Infotech is certified to ISO 9001:2000, AS 9100, ISO 27001 and AS9100. We have been successfully reappraised for CMMi Level 5 Version 1.2 for the software units of our Engineering, UTG and IT verticals.

We are a listed company (INFOTECENT in BSE – Bombay Stock Exchange and in NSE – National Stock Exchange) with equity participation from globally reputed investors.

### **About inCONTROL Tech –**

INCONTROL TECH SDN BHD, or iTEC (formerly known as VA TECH SAT Sdn Bhd) is South East Asia's largest Automation Company in the Power Industry and has been in operation for the last ten years. iTEC has established itself as The Premier Engineering Company in the region and is well known for its expertise in providing all round services in the field of power generation, transmission and distribution automation. Being South East Asia's largest Automation Company in the Power Industry, iTEC is the only local Malaysian company having commissioned SCADA and DMS systems in the entire peninsula as well as integration of 17 different systems in the SMART project for the first time in the world. With business in Malaysia, Indonesia, Thailand and Vietnam, highly competent and skilled staff, together with their exclusive partners, iTEC is poised to deliver unparalleled service to Malaysia, the region and the world.

---

### **For additional information, please contact:**

K.S. Susindar  
Asst. General Manager - Corporate Communications  
Infotech Enterprises Limited  
Tel.: +91 40 23112501  
Email: [Susindar.Subramanian@infotech-enterprises.com](mailto:Susindar.Subramanian@infotech-enterprises.com)

Deepti M Sangani/Meeta Singh  
Perfect Relations  
Mobile: 9849758020/9949065300  
Email: [dsangani@perfectrelations.com](mailto:dsangani@perfectrelations.com), [meetas@perfectrelations.com](mailto:meetas@perfectrelations.com),

