



PRESS RELEASE

- REVENUE AT \$ 43.8 MIL, SEQUENTIAL GROWTH 11.0% IN \$ TERMS
- REVENUE AT RS. 1768.5 MIL, SEQUENTIAL GROWTH 9.8% IN RUPEE TERMS
- FIGURED AMONGST “200 BEST UNDER A BILLION \$” LISTED BY FORBES ASIA
- TOTAL INCOME CROSSES RS. 500 CRS IN THE FIRST NINE MONTHS
- BUSINESS MOMENTUM AND ENVIRONMENT CONTINUES TO BE STRONG FOR INFOTECH’S OFFERINGS
- NET ADDITION OF 469 PEOPLE DURING THE QUARTER

Hyderabad, India / Wednesday, Jan 16, 2008: Infotech Enterprises Limited (BSE: INFOTECENT, NSE: INFOTECENT) has announced that its unaudited financial results for the quarter ended 31st Dec, 2007 were taken on record by the Board at its meeting held today.

Note: All discussions in the announcement cover consolidated financial performance of Infotech Enterprises Limited and its subsidiaries.

Commenting on the Third quarter FY 08 results Mr. BVR Mohan Reddy, Chairman and Managing Director, Infotech Enterprises, said, “I am pleased to announce another strong quarterly performance. The company has delivered a robust growth performance during the quarter under review, due to its strong momentum across its business operations and the initiatives undertaken over the years. I’m delighted to bring to your attention that the Total Income in the first nine months of this fiscal has crossed Rs. 500 Crs threshold”

During the quarter we delivered a robust 11.0% sequential growth and 39.6% Y-o-Y growth in revenues in \$ terms, which is in line with our projections. Operating margin has been maintained at 18.1% despite exchange fluctuations. Growth that we witnessed in our business this quarter is broad based – both UTG and EMI segments have witnessed sequential growth of 20% and 7% respectively in \$ terms.

During the quarter we have been selected as Framework supplier by OGC/Catalist for UK Government work. We have figured among the “200 Best under a Billion \$” as listed in the Forbes Asia recent issue.

Our diversified revenue portfolio, both in currencies and geographies, makes us believe that the operating margins are not likely to be impacted any further, barring dramatic currency movement. Going forward, we expect to continue to deliver significant growth on the back of increased order intake which is quite strong and visible in both the verticals.”

FINANCIAL HIGHLIGHTS

All numbers in US\$ Million, except % data

	Q3 FY 08	Q2 FY 08	Q-o-Q Gr	Q3 FY 07	Y-o-Y Gr
Operating Revenue	43.8	39.4	11.0%	31.4	39.6%
Operating Profit	7.9	7.2	10.5%	7.1	12.1%
Operating Margin	18.1%	18.2%		22.5%	
PAT (Post share of JV Profits)	5.3	6.2		4.1	

BUSINESS HIGHLIGHTS

- During the quarter, we won **2 (Two) multi-million dollar** upgrade and migration projects for Tier One Telecom clients.
- Selected as **Frame work supplier by OGC/ Catalist** for UK Government work.
- Pratt & Whitney announced the selection of its **new high technology Geared Turbo Fan engine** by Mitsubishi. Infotech has played a key role in the design of the test rig and expect higher level participation in the final design.
- Our initiatives of expanding into Australian market a year back yielding strong results now and is among the fastest growing market segments. Infotech has several strong engagements in this market.
- About 30 Infotech **ACE Quality System consultants** are deployed in various parts of the world to assist UTC Fire & Security in timely completion of ACE assessments planned. This is the new service offering after Infotech reached ACE Gold Level in Engineering at Hyderabad.
- We have added **469 new associates** during the quarter of which 368 are in UTG vertical and 79 are in EMI.
- **8 new customers** are added during the quarter of which 3 are in EMI vertical and 5 are in UTG vertical
- We have figured among the “**200 Best under a Billion \$**” listed in the Forbes Asia recent issue.
- We opened a **new 150,000 SFT facility in Electronics City, Bangalore** on Oct 24, 2007 and have consolidated all the existing facilities into this new facility.
- **I-Bridge**, an initiative of **company-wide roll out of SAP** has been successfully completed.

UNAUDITED CONSOLIDATED FINANCIAL RESULTS UNDER INDIAN GAAP FOR THE QUARTER ENDED 31-Dec-07

(Rs. in Lakhs)

Sl. No.	Particulars	Three Months Ended 31-Dec-07 (Unaudited)	Three Months Ended 31-Dec-06 (Unaudited)	Nine Months Ended 31-Dec-07 (Unaudited)	Nine Months Ended 31-Dec-06 (Unaudited)	Year Ended 31-Mar-07 (Audited)
1	Sales	17,685	14,304	48,674	39,135	54,254
2	Other Income	545	2	1,332	484	672
3	Total Income	18,230	14,306	50,006	39,619	54,926
4	Total Expenditure (a + b + c + d)	14,488	11,078	39,903	30,881	42,907
a	Staff Cost	9,325	6,560	26,462	18,459	26,469
b	Travel Expenses	1,502	1,255	3,945	3,450	4,699
c	Purchases - Services/Products	1,398	1,682	3,254	4,713	5,116
d	Operating & Administrative Expenses	2,263	1,581	6,242	4,259	6,623
5	Profit before interest, depreciation & tax (PBITD)	3,742	3,228	10,103	8,738	12,019
6	Financial Expenses	123	48	264	115	148
7	Depreciation & Amortization	990	658	2,626	1,825	2,566
8	Profit before Taxation	2,629	2,522	7,213	6,798	9,305
9	Provision for Taxation	562	472	1,483	1,346	1,846
10	Fringe benefit Tax	40	38	113	104	133
11	Deferred Taxation	22	12	116	(21)	(115)
12	Profit after Taxation	2,005	2,000	5,501	5,369	7,441
13	Minority Interest of IGIL	3		8	-	-
14	Share of Profit from Associate Company (IASI)	125	(123)	447	511	925
15	Profit After Share of Profit from Associate Company	2,133	1,877	5,956	5,880	8,366
16	EPS - Basic*	4.11	4.13	11.47	12.86	18.24
	EPS - Diluted*	3.83	3.94	10.72	12.48	17.82

*On par value of Rs. 5 per share

Notes

1. The above unaudited results were taken on record by the Board of Directors at their meeting held on January 16, 2008.
2. The above Consolidated Financial Results have been prepared in accordance with Accounting Standard 21 and Accounting Standard 23 issued by The Institute of Chartered Accountants of India.
3. With effect from September 1, 2007, the company acquired 74% stake in Geospatial Integrated Solutions Private Limited. Consequent to the acquisition, the name of the company has been changed to Infotech Geospatial (India) Limited.
4. The consolidated Financial Results represent those of Infotech Enterprises Limited, its subsidiary companies, viz. Infotech Enterprises Europe Limited, UK, Infotech Enterprises America Inc., USA, Infotech Enterprises GmbH, Germany, Infotech Geospatial (India) Ltd. and Associate Company viz. Infotech Aerospace Services Inc. Puerto Rico.
5. Corresponding previous period's figures have been regrouped / reclassified wherever necessary.

About Infotech Enterprises

Infotech Enterprises is a +6800 employee software services company with core competencies in the areas of Geospatial Data & Technology services, engineering design and IT services. The company specializes in providing services and solutions for manufacturing, utilities, telecommunications, transportation, retail, financial services, geotechnical and local government markets.

Infotech Enterprises is an SEI CMMi Level 5 company and is also certified to ISO 9001:2000, ISO 27001 and AS 9100 standards. Infotech Enterprises is a public listed company and has attracted globally reputed equity investors like Pratt & Whitney and Tele Atlas.

For more information, please visit www.infotech-enterprises.com

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